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Fall 1934

TELEPHONES

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CABLE ADDRESS

MACPENN - NEW YORK
STANDARD CODES

McHUTCHISON & CO.

IMPORTERS & DISTRIBUTORS FOR
FLORISTS - NURSERYMEN - SEEDSMEN

95 CHAMBERS STREET

WHOLESALE ONLY

JAMES McHUTCHISON, PRESIDENT
J. EDGAR McHUTCHISON, VICE PRES
W. E. MICHEL, SECRETARY
M. J. BERKERY, TREASURER

NEW YORK

September 27th, 1934.

Mr. M.R. Newman,
Washington, D.C.

Dear Sir:-

LILY BULBS - new crop

THE BUYER AND SELLER AGREES THAT THE SELLER GIVES NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE PRODUCTIVENESS OF THE STOCK HEREBY OFFERED, AND ITS RETENTION FOR TEN DAYS AFTER RECEIPT BY THE BUYER WITHOUT COMPLAINT IN WRITING, CONSTITUTES A DEFINITE ACCEPTANCE THEREOF BY THE BUYER. ALL GROWING STOCK IS OFFERED SUBJECT TO CROP.

The wise grower buys his LILY BULBS where he gets greatest assurance of dependability - but if price-minded he may fall blindly for low quotations, trusting to luck that quality will be there. Why not buy your bulbs from us where you get assurance of highest quality at lowest competitive prices? Our bulbs originate with exclusive dependable growers - no odd job-lots of uncertain origin. You need not pay us a cent more than quoted by others on bulbs of equal quality.

GIGANTEUM. Our Southern grown bulbs for Easter and plantings up to June or July have been steadily improving - due to more careful selection and culture in Japan. Northern grown are still more dependable for late forcing from cold storage. Your Easter and cold storage orders should be placed now. Storage facilities available at cost.

ERABU. The McH Improved type, though worth more, is offered at the same price as ordinary Erabu. McH Improved bulbs are propagated from scales from selected uniform clean stock of best habit and grown in clean virgin soil. Regular Erabu Island grown bulbs are now more carefully selected under Government control and more like they used to be. Both types are recommended for Easter where temperatures are too low to get Giganteum in on time.

HARRISI. Make excellent early pot plants. We offer only the best strain of genuine Bermuda grown single-crowned bulbs. Just a few cases left.

JAP. HARDY LILIES. We offer the most desirable types of standard commercial hardy sorts - prices quoted before delivery; meanwhile you should place your order, and you can change or cancel it if prices when quoted don't suit. A limited number of sets of colored display cards of these varieties can be supplied without charge upon request.

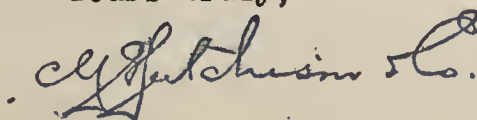
DISTRIBUTING POINTS. Orders booked early enough can be shipped from the following cities:- Erabu and Harrisi, F.O.B. New York only. Giganteum, F.O.B. New York, Chicago, Nashville, Atlanta, Boston, and elsewhere. Hardies, F.O.B. New York and Chicago. Separate carload orders F.O.B. your own city - at special prices.

TERMS. Regular terms to firms of approved credit are 60 days net, less 2% cash within 10 days of invoice date. Special terms to approved accounts can be made to suit your particular requirements, if you will tell us what they are.

PRICES quoted apply on regular terms and for shipment to you or delivery to storage on arrival if so instructed. Special quotations on quantity or storage service.

We can fully serve you in LILY BULBS in every respect - tell us what you need, using the enclosed order form, which gives prices and particulars, promptly.

Yours truly,



Immediate Shipment

INSECTICIDES

BLACK LEAF 40—Concentrated Nicotine Sulphate. Widely used and highly dependable.

1 lb.....	\$2.25	5 lbs.....	\$5.85
2 "	3.25	10 "	9.85

CYANOGAS—For greenhouses, 1c fumigates 1,000 sq. ft. Descriptive booklet on request.

5 lbs.....	\$3.00	25 lbs.....	\$10.00
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FUMETOBAC—Fumigating nicotine powder.

25 lbs.....	\$4.25	50 lbs.....	\$7.50
100 lbs.....	\$14.00		

F.O.B. New York or Factory Delaware.

FUNGTROGEN—For mildew, black spot, rust, etc., on roses, snaps, etc. \$6.00 per gallon.

LETHANE 420—Contact spray for mealy bugs, white fly, aphids, etc. May be diluted as high as 1500-1.

\$6.00 per quart	\$20.00 per gallon
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Postpaid east of Mississippi River.

RED A SOAP—Soap spreader to increase efficiency of Black Leaf 40, Red Arrow Spray, Lethane, etc.

1 gallon.....	\$1.50	5 gallons.....	\$6.25
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RED ARROW SPRAY—Contact spray. Will not burn. Use with Red A Soap for best results.

1 quart.....	\$4.50	1 gallon.....	\$15.00
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Postpaid east of Mississippi River.

ROTECIDE—Rotenone spray. 1 gallon, \$8.00.

SELOCIDE—For Red Spider. 1 gallon, \$2.75.

SLUG SHOT (powder)—Safe, effective and reliable for all leaf eating insects.

5 lbs.....	\$0.75	25 lbs.....	\$2.75
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THRIP JUICE—Nicotine and whale oil soap. More spread, greater kill.

1 quart.....	\$1.25	1 gallon.....	\$3.50
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TONACIDE—For all soil insects.

25 lbs.....	\$5.25	50 lbs.....	\$8.35
100 lbs.....	\$13.00		

NICO-FUME

LIQUID—For gassing, spraying or fumigation.

4 lbs.....	\$5.75	8 lbs.....	\$10.00
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PAPER—Tobacco paper—fresh stock from factory.

144 sheets.....	\$4.50	288 sheets..	\$8.00
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POWDER — Effective, economical, convenient fumigant. 10 lbs., \$5.85.

Special prices on contract orders or large quantities.

Write us your needs. Our stocks are kept low to assure only fresh stock (as much of this stock deteriorates after manufacture). Enclose remittance less 2% unless credit is established with us.

McHUTCHISON & CO.

95 CHAMBERS STREET NEW YORK, N. Y.

LILY BULBS - new cropVarieties, sizes and case contents, Fall 1934.

<u>Southern</u> <u>grown</u>	<u>Northern</u> <u>grown</u>					
_____ cs.	_____ cs.	(400 each)	GIGANTEUM,	6-8 "	@	\$15.00 per case
_____ "	_____ "	(300 ")	"	7-9 "		16.00 "
_____ "	_____ "	(225 ")	"	8-10"		17.50 "
_____ "	_____ "	(200 ")	"	9-10"		18.50 "
_____ "	_____ "	(150 ")	"	10-11"		19.50 "

Baby cases

_____ cs.	_____ cs.	(100 each)	GIGANTEUM,	7-9 "	@	\$ 8.00 per case
_____ "	_____ "	(100 ")	"	8-10"		9.50 "

<u>Erabu Island</u> <u>grown</u>	<u>McH.</u> <u>Improved</u>					
_____ cs.	_____ cs.	(400 each)	ERABU,	6-8 "	@	\$18.00 per case
_____ "	_____ "	(300 ")	"	7-9 "		18.50 "
_____ "	_____ "	(225 ")	"	8-10"		19.50 "
_____ "	_____ "	(200 ")	"	9-10"		19.50 "

per case

_____ cs. (335 ea.)	HARRISI	6-7 "	\$22.00	_____ cs. (100 ea.)	AURATUM	8-9 "
_____ " (200 ")	"	7-9 "	22.00	_____ " (200 ")	"	8-9 "
_____ " (100 ")	"	9-11"	22.00	_____ " (150 ")	"	9-11"
_____ " (50 ")	"	11"	12.50	_____ " (90 ")	"	11-13"
_____ " (100 ")	MAGNIFICUM	8-9 "		_____ " (100 ")	AUR.PLATYPHYLLUM,	8-9 "
_____ " (200 ")	"	8-9 "		_____ " (200 ")	"	8-9 "
_____ " (150 ")	"	9-11"		_____ " (150 ")	"	9-11"
_____ " (90 ")	"	11-13"		_____ " (100 ")	ALBUM	8-9 "
_____ " (100 ")	RUBRUM	8-9 "		_____ " (200 ")	"	8-9 "
_____ " (200 ")	"	8-9 "		_____ " (150 ")	"	9-11"
_____ " (150 ")	"	9-11"		_____ " (100 ")	TIGRINUM (Sgle),	8-9 "
_____ " (90 ")	"	11-13"		_____ " (200 ")	"	8-9 "
_____ " (100 ")	HENRYI	8-9 "		_____ " (150 ")	"	9-11"
_____ " (200 ")	"	8-9 "		_____ " (100 ")	" (Dble),	8-9 "
_____ " (150 ")	"	9-11"		_____ " (200 ")	"	8-9 "

SPECIAL PRICES WILL BE APPLIED ON 25 CASES UP.

(date) _____ 1934.

McHUTCHISON & CO.,
NEW YORK.

Gentlemen:-

Book our order for LILY BULBS, new crop, according to your letter of Sept. 27th - quantities, sizes, and varieties as noted above. Unless we give you instructions to the contrary, shipment is to be made on arrival of the bulbs. Terms 60 days net.

(Your name) _____

and _____

(Address) _____

